

Konrad Grabiszewski

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EMPLOYMENT

2022 – now HEC Paris, campus Doha, Qatar

2018 – 2022 MBSC, Saudi Arabia

2015 – 2018 University of Miami, USA

2008 – 2015 ITAM, Mexico

VISITING POSITIONS

8/2021 – 6/2022 Mathematics, KAUST, Saudi Arabia

6/2019 Economics, Keio University, Japan

EDUCATION

2008 Ph.D. Economics, Stern School of Business, New York University, USA

2006 M.S. Mathematics, Courant Institute of Mathematical Sciences, New York University, USA

2002 M.Phil. Economics, University of Amsterdam, the Netherlands

2000 B.S. Econometrics, Toulouse School of Economics, France

RESEARCH INTERESTS

Behavioral Economics, Experimental Economics, Game Theory, Decision Theory

MOBILE EXPERIMENTS

- [*Blues and Reds*](#)
- [*Strategize It!*](#)
- [*Escapismo*](#)

PUBLISHED PAPERS

- Understanding dynamic interaction (with Alex Horenstein), *Games and Economic Behavior*, 149, 2025.
- The Social Costs of Deregulation in a Fight Against Corruption: A Case Study on Driver's Licenses in Mexico City, (with Alex Horenstein), *Review of Law and Economics*, 20, 2024.
- Unraveling the Peltzman Effect: The Significance of Agent's Type (with Alex Horenstein), *Review of Law and Economics*, 20, 2024.
- Measuring tree complexity with response times (with Alex Horenstein), *Journal of Behavioral and Experimental Economics*, 98, 2022.
- Profiling Dynamic Decision-Makers (with Alex Horenstein), *PLoS ONE*, 17, 2022.
- Effort is not a Monotonic Function of Skills: Results from a Global Mobile Experiment (with Alex Horenstein), *Journal of Economic Behavior & Organization*, 176, 2020.
- More is Not Always Better: the Case of Anti-Terrorism Security (with Pritha Dev), *Journal of Conflict Resolution*, 63, 2019
- Economic Espionage (with Dylan Minor), *Defence and Peace Economics*, 30, 2018
- On the Rejectability of the Subjective Expected Utility Theory, *B.E. Journal of Theoretical Economics*, 16, 2016
- Rationalizing Epistemic Bounded Rationality, *Theory and Decision*, 78, 2015
- Epistemic Self-Analysis and Epistemic Bounded Rationality, *Economics Bulletin*, 35, 2015
- Kernel-Based Type Spaces, *Journal of Economic Theory*, 145, 2010

CASE STUDIES

- Low-Cost Airlines, Growth Potential, and International Opportunities: The Case of Volaris (ITAM 117-11-EST-CD) (with Emmanuel Georges Olivier Dutoit Escamilla)
- Cinépolis in India: A Business Adventure in Bollywood (A) and (B) (ITAM 125-11-EST-CD and 127-11-EST-CD) (with Pritha Dev)

MEDIA COVERAGE

- 7/2020 The Conversation “Mandatory face masks might lull people into taking more coronavirus risks” (with Alex Horenstein)

Reprinted in: Fast Company, Medical Xpress, Houston Chronicle, Connecticut Post, Fairfield Citizen, The Telegraph, The Apopka Voice, Kiowa County Press, Edwardsville Intelligencer, Stamford Advocate, Greenwich Time, San Antonio Express-News, The Hour, Albany Times Union, Seattle Post-Intelligencer, Idaho Press-Tribune, Danbury News-Times, Quad City Times, Macau Daily Times (Macao), News Karnataka (India).

- 5/2020 Al Jazirah (Saudi Arabia) “Do preventive safety measures push people to more dangerous behaviors?” (in Arabic)
- 3/2020 The Conversation “When safety measures lead to riskier behavior by more people” (with Alex Horenstein)

Reprinted in: SFGate, Stamford Advocate, Connecticut Post, Houston Chronicle, Beaumont Enterprise, San Antonio Express-News, Seattle Post-Intelligencer, Albany Times-Union, Idaho Press-Tribune, The Telegraph, Bozeman Daily Chronicle, The National Interest, Medical Xpress, Huffington Post Quebec (Canada), Channel News Asia (Singapore), Down To Earth (India).

- 12/2017 Wiedza i Zycie (Poland) “Teoria Gier” (interview about game theory, in Polish)
- 10/2017 Miami Today “University of Miami team’s free game in name of science” (about *Blues and Reds*)
- 10/2017 The Conversation “Do gamers behave the way game theory predicts they should?” (with Alex Horenstein).

Reprinted in: TechXplore, Arizona Daily Star, LA Times, Lompoc Record, SFGate, News-Times, Stamford Advocate, Westport News, Idaho Press Tribune, Chicago Tribune, Muscatine Journal, Bozeman Daily Chronicle, Independent Record, Lincoln Journal Star, Albany Times Union, The Citizen, Sentinel, Beaumont Enterprise, Houston Chronicle, Odessa American, Cache Valley Daily, Seattle Post-Intelligencer, Chippewa Herald, Journal Times, Wisconsin State Journal.

- 8/2017 Via Pais Mendoza (Argentina) “Un mendocino creó en Miami un revolucionario juego para celulares que sirve para descubrir cómo pensamos” (about *Blues and Reds*)
- 8/2017 El Sol (Argentina) “El juego mendocino que puede revolucionar los experimentos sociales” (about *Blues and Reds*)
- 8/2017 PAP (Poland) “Łącz przyjemne z pożytecznym: zagraj w grę, pomóż ekonomistom!” (about *Blues and Reds*)

TEACHING EXPERIENCE

- Executive Education: Decision Making, Finance for Non-Finance Managers, Business Strategy
- EMBA: Understanding Business Environment, Managerial Economics, Business Strategy, Behavioral Economics
- MBA: Understanding Business Environment, Business Strategy, Managerial Economics, Behavioral Economics, Game Theory
- Master in Management: Economics for Managers, Game Theory
- Master in Economics: Game Theory
- Master in Mathematics: Real Analysis
- Undergraduate: Business Strategy, Game Theory, Microeconomics

TEACHING AWARDS

- 2021: EMBA, Teacher of the Year, MBSC, Saudi Arabia
- 2016: MS in Economics, Award for Teaching Excellence, University of Miami, USA
- 2012: EMBA, Commencement speech given by the best-evaluated professor, ITAM, Mexico